



**BENCHMARK**  
INTERNATIONAL

**BENCHMARK INTERNATIONAL SUCCESSFULLY FACILITATED THE  
ACQUISITION OF GROUND HOG DRILLING TO A PRIVATE INVESTOR**



**SELLER**

**T.J. BAEHR, INC., DBA GROUND HOG FOUNDATION DRILLING**

- Based in Houston, Texas
- Specialty contractor that provides foundation drilling & excavation services
- Delivers high quality excavation services safely and competently for the most challenging and prominent projects in the Metro Houston area and beyond

In reference to the transaction, Tom Baehr, President of Ground Hog Foundation Drilling, explained his experience with Benchmark International, **“I was previously engaged with another brokerage firm and later decided to engage Benchmark International for their extensive market reach and successful track record. I found that Benchmark International immediately understood the excavation drilling market and was able to introduce numerous buyers into the mix. Not only did the Benchmark International team bring forth and negotiate an offer that satisfied my expectations but also a buyer that I know will facilitate the continued growth of Ground Hog Foundation Drilling for many years to come. I highly recommend using Benchmark International for your M&A needs.”**

**BUYER**

**HIGH NET WORTH INVESTOR**

William Van Buren, Senior Associate at Benchmark International added, “Benchmark International’s Austin team very much enjoyed working with our client Tom Baehr, President of Ground Hog Foundation Drilling. The team found Tom to be very collaborative throughout the entire sales process and we were thrilled that he found the right buyer that will continue the business’ trajectory for long-term success. The team truly showcased its knowledge in the marketing of asset heavy businesses such as Ground Hog Foundation Drilling to broad marketplace and facilitated the flow of communications across several parties. Having both a client and a buyer such as Tom and Guillermo that are open to collaborating and communicating paved the way for the deal to come to fruition even when faced with uncontrollable challenges such as inclement weather that caused projects to be delayed. Ultimately, the teams on both the seller and buyer side did an incredible job at facilitating a successful business transaction.

**ABOUT BENCHMARK INTERNATIONAL**

Benchmark International’s global offices provide business owners in the middle market and lower middle market with creative, value-maximizing solutions for growing and exiting their businesses. To date, Benchmark International has handled engagements in excess of \$6B across various industries worldwide. With decades of global M&A experience, Benchmark International’s deal teams, working from 12 offices across the world, have assisted hundreds of owners with achieving their personal objectives and ensuring the continued growth of their businesses.

