



BENCHMARK  
INTERNATIONAL

## BENCHMARK INTERNATIONAL NEGOTIATES THE TRANSACTION OF SKILLETS TO ROSSER CAPITAL PARTNERS



### SELLER

#### SKILLETS, INC.

- Based in Naples, Florida
- Upscale breakfast and lunch restaurant
- Strong reputation throughout southwestern Florida
- Committed to serving only the highest quality ingredients, paired with excellent customer service
- Provides industry-leading level of service and quality while taking the classic breakfast and lunch restaurant to new heights

Skillet's, Inc. President and Founder, Ross Edlund, stated, **“Benchmark International’s hands-on approach during all aspects of the transaction process was fundamental in our successful deal closing. Tyrus O’Neill and his team did an outstanding job of putting together a comprehensive, attractive presentation of Skillet's, lined us up with first rate legal counsel, and very quickly identified a motivated buyer within two weeks of initial marketing. Overall, RCP is an ideal candidate in terms of corporate culture and values. We appreciate our many loyal Naples guests and look forward to offering the same hospitality and culinary excellence they have come to know as we move forward in this exciting chapter.”**

### BUYER

#### ROSSER CAPITAL PARTNERS

- Based in Greenwich, Connecticut
- Investment firm
- Focus on investing in small to mid-sized restaurant, consumer, and retail companies that demonstrate potential for growth



Tyrus O'Neill, Managing Partner at Benchmark International, stated “It was a pleasure to represent Skillet's and Ross Edlund in this transaction, and on behalf of Benchmark International, we are extremely pleased with the outcome. Allowing both the seller and acquirer to prosper and benefit is always an ideal end result.”

## ABOUT BENCHMARK INTERNATIONAL

Benchmark International’s global offices provide business owners in the middle market and lower middle market with creative, value-maximizing solutions for growing and exiting their businesses. To date, Benchmark International has handled engagements in excess of \$6B across various industries worldwide. With decades of global M&A experience, Benchmark International’s deal teams, working from 12 offices across the world, have assisted hundreds of owners with achieving their personal objectives and ensuring the continued growth of their businesses.

